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BSA CORPORATION LIMITED

FACILITY MANAGEMENT | MANUFACTURING | SKILL DEVELOPMENT  
CONTRACT MANUFACTURING | HEALTH & HYGIENE

"Your NON-CORE Business is  
Our CORE Business"



## ABOUT US

We are committed to improving the quality of life for everyone we touch. We are passionate about: Providing excellent customer service, Making an impact in our communities, Growing our company responsibly At BSA group, Facility Management and Manufacturing of Automotive Components has played a growing role in worldwide innovations and Applications.

## OUR MISSION

- BSA Group's mission is to develop customer relationships which provide services tailored to specific customer needs
- BSA Group provides employees with ongoing training to enhance knowledge and skills, develop problem solving and decision making abilities, and offer opportunities for advancement
- We also apply cost effective production systems and sound fiscal planning
- Also we utilize Continuous Process Improvement strategies to ensure the highest quality products and services.



## OUR VISION

- To provide competitive, high quality wiring harness Manufacturing services
- Individualized customer service
- Encouraging employee creativity
- To encourage team work in a continuously improving environment.



## OUR VALUES

- BSA Group works closely with the customers to understand their needs and provide high quality products services.
- We recognize the strengths of those we work with and focus our efforts on helping them overcome their weaknesses.
- Be it a customer or employee, every individual is treated with courtesy, dignity, and respect.
- Here we work together as a team to provide quality services. Recognize the value of all employees in attaining our goals
- Work cooperatively to solve problems and develop solutions
- Provide a work environment which motivates our employees and encourages independence, cooperation, respect, and humour



## BSA CORP FACTS

- Incorporated in 2000 at Pune.
- Comprises team of 21000+ workforce.
- Spread across 100 sites in 12 states Pan India.
- Group turnover - ₹650Cr for 2019-20.
- Zero tolerance on Compliance of Safety & Statutory norms.
- Work Philosophy – “Your NON-CORE Business is Our CORE Business”



## ACCREDITATION

Certified with

- ISO 9001:2015
- ISO/TS 16949:2009
- ISO 14001:2004
- OHSAS 18001:2007
- SA 8000:2014





## MEMBERSHIPS

- The Confederation of Indian Industry, IN.
- Indo-German Chamber of Commerce, IN.
- Cleaning Management Institute, USA.
- British Institute of Cleaning Sciences, UK.
- International Facility Management Association.
- British Institute of Facility Management, UK.



# BSA DIVISIONS



Facility Management

*Operational Management  
Solutions*



Manufacturing

*Manufacture & Supply of  
Electronic Wiring Harnesses*



Skill Development

*Employability & HR  
Management*



Contract Manufacturing

*Human Resources & Handle  
Manufacturing Operations*



Health & Hygiene

*Human Waste/Waste Water  
Management System*

## OTHER COMPANIES:

BSA TRAINING ACADEMY | SABA REALITY & HOSPITALITY PRIVATE LIMITED  
GUARDFORCE SECURITY | MAYBACH FABRICATION





# 01



## FACILITY MANAGEMENT

### Operational Management Solutions

BSA Group is one of the leading and most experienced facility management companies in India. We have been providing our clients with operational management solutions for over 20 years. We are proud to provide our clients with a comprehensive range of services that are tailored to suit their individual business needs. We specialise in providing operational management solutions for manufacturing plants, distribution centres and warehouses, as well as other industrial facilities. Our experienced team can help you optimise your resource utilisation, conduct ERP and transport management, plan and implement manufacturing plant setups, and much more.

## 1. SECURITY SERVICES

- Digital Security system (CCTV, Fire Alarm, Metal Door detector etc)
- Cash Vans with Armed guards
- Event security
- Consultancy

## 2. STAFFING CONTRACT

- Deputation of Staff as 3 rd party roll.
- Consulting services

## 3. SOFT SERVICES

- Guest House Management
- Pest Control
- Housekeeping
- Gardening
- Office support service
- Administrative support

## 4. PRODUCTION SUPPORT

- Contract manpower supply
- Project based activity

## 5. MAINTENANCE SERVICES

- Mechanical
- Electrical
- Instrumentation

## 6. OPERATIONAL MANAGEMENT

- Optimising resource utilisation
- Conducting ERP
- Transport Management
- Planning & implementing manufacturing plant setups





# 02



## MANUFACTURING

### Manufacture & Supply of Electronic Wiring Harnesses

BSA Group is a global leader in the manufacture and supply of electronic wiring harnesses. Tyco Electronic Wiring Harness Domestic Business was acquired by BSA Group in 2009, and it has been providing world-class product solutions to customers across the globe ever since. Since then, the division's turnover has grown to \$25 million in FY 2017-18.

BSA Group is a leading manufacturer of high-quality industrial equipment, with an 800-acre manufacturing facility in India. The company has experienced rapid growth over the past few years, with export sales that have risen by 8%.

BSA Group has an extensive client list of esteemed customers such as Tata Motors, Tata Marcopolo, Ashok Leyland, Valeo, KPIT, WabcoAlbonair, Air International, Olectra, Thysennkrupp, Jaguar, IFB, VST Tillers etc.



## 1. WELLKNOWN NAME

- Acquired Tyco Electronic wiring harness domestic business in 2009.
- Turnover \$25 million in FY 2017-18.
- 80K sq ft manufacturing facility.
- Division Employees 450+

## 2. CLIENTS

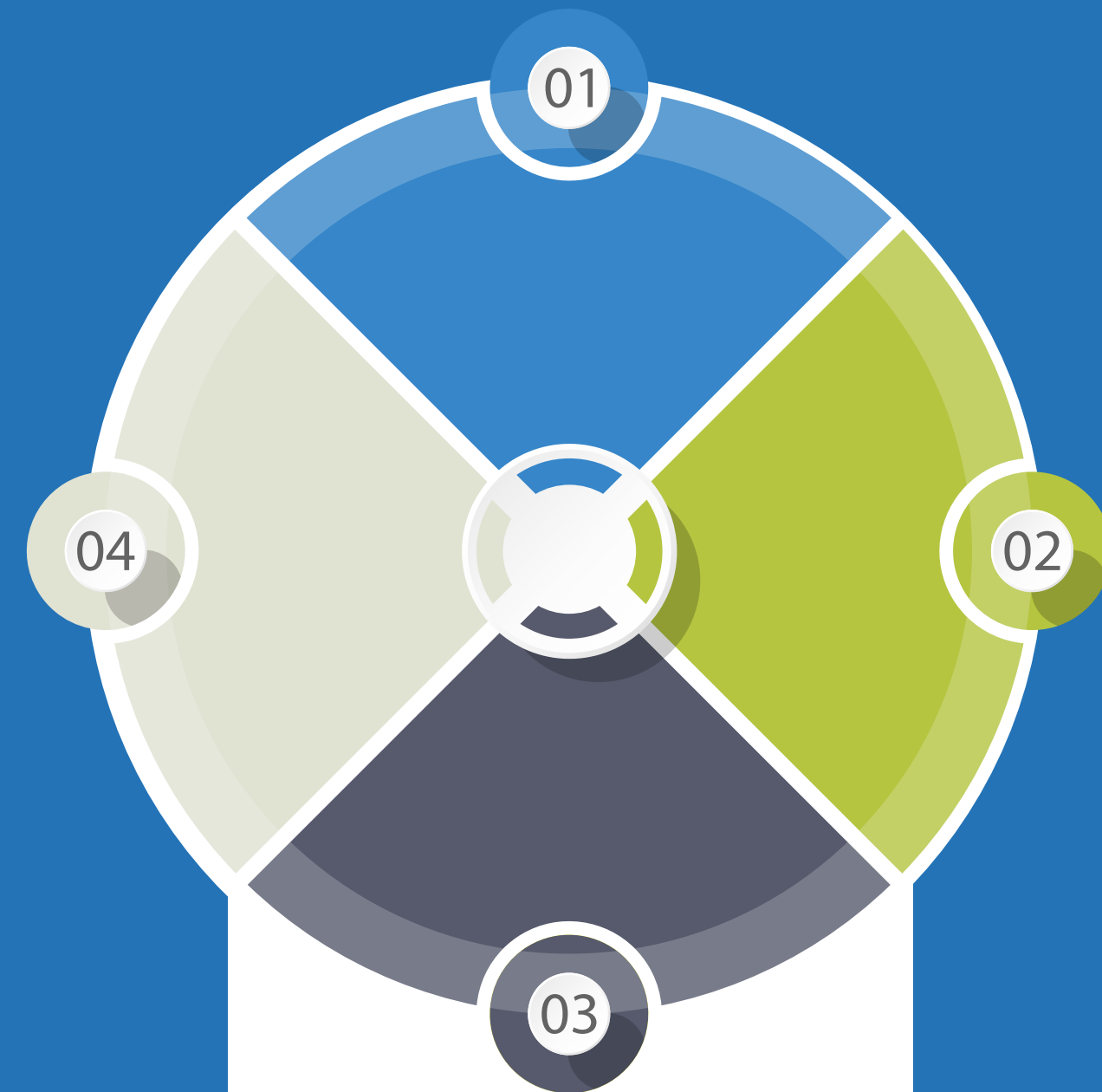
- Tata Motors
- Tata Marcopolo
- Ashok Leyland
- Valeo
- KPIT
- WabcoAlbonair
- Air International
- Olectra
- Thysennkrupp
- Jaguar
- IFB
- VST Tillers etc.

## 3. EXPORTS

- Expertise Amongst High Quality Industrial Equipment Manufacturers
- 8% Export Sales

## 4. CRITICAL APPLICATIONS

- Chasis
- Engine
- ABS
- Airbag
- VTS
- RPAS
- HVAC
- Exhaust System



# 03



## SKILL DEVELOPMENT

### Employability & HR Management

BSA Training Academy was incorporated in 2011. Since then, it has worked hard to become one of the leading Skill Development and Human resource companies in India. It offers a wide range of manpower solutions to its 200+ clients across the country, to achieve their business objectives.



## 1. NEEM

- NEEM • Authorised by AICTE as registered NEEM agency.
- More than 20+ clients served actively across India.
- Dedicated Coordinators & Trainers are provided at client locations.
- Daily & Monthly performance tracking and developing of all trainees.

## 2. NAPS

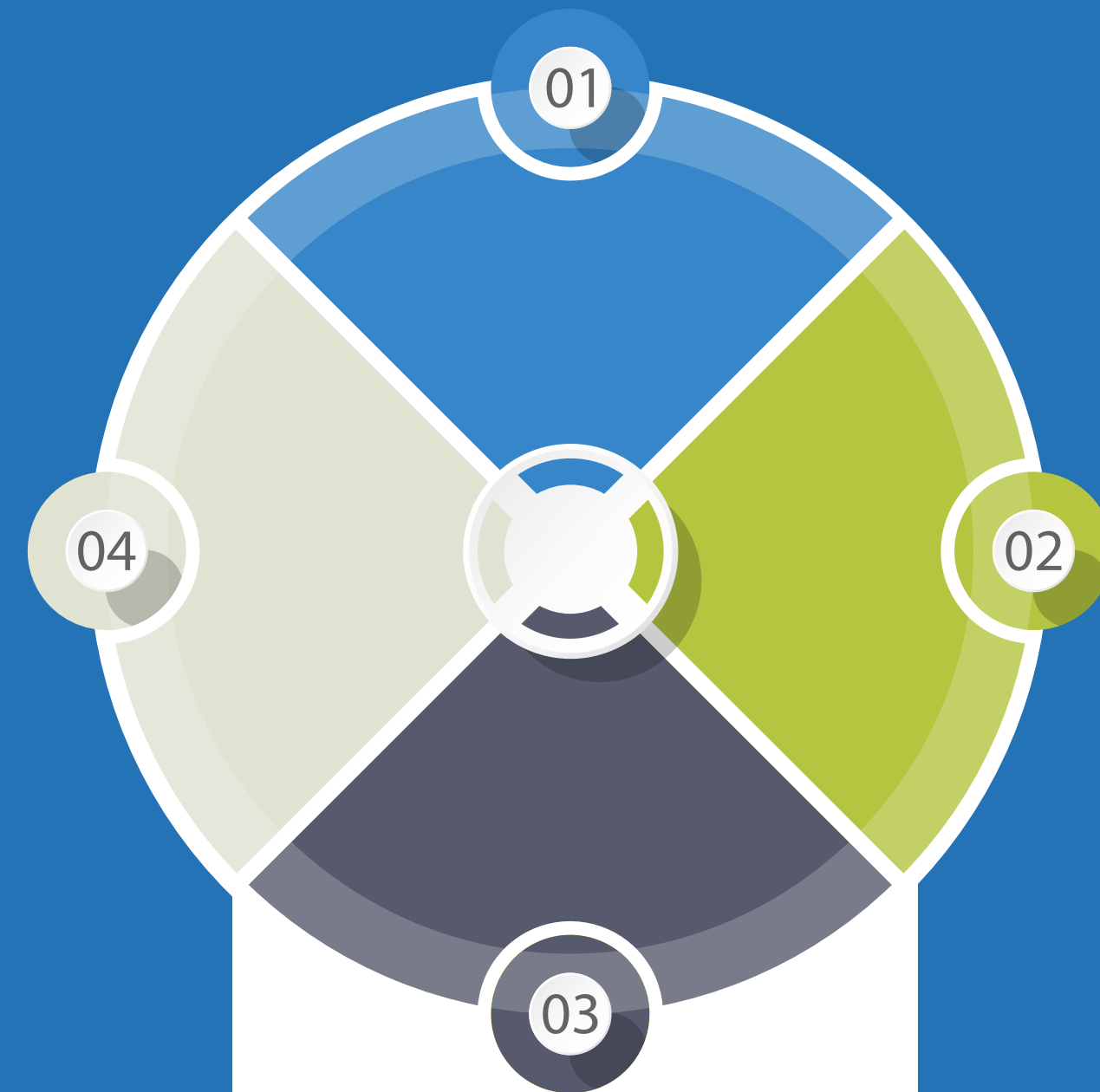
- Authorised TPA (Third Party Aggregator) and BTP (Basic Training Provider).
- Connected with establishments through on-site facilitators.
- Serving more than 10 clients actively.

## 3. SKILL CENTRES

- BSA is providing skill training in partnership with NSDC at BSA institute of Skill Development.
- BSA has an authorised study centre for YCMOU preparatory courses at BSA T&D Academy.

## 4. TAILORED PROGRAMS

- Road Safety Training for TWV, LMV, HMV
- Journey Risk Management
- Driver Management Centres
- Vehicle Auditing
- Many more as per requisites.



# COMPARISON SHEET: WHY APPRENTICE

LABOR LAWS	CONTRACT LABOUR	APPRENTICE		NEEM	EPP
		NAPS. BOAT, DGT	Non NAPS, DGT (Optional Trade)		
Minimum Wages	100%	70-90%	70-100%	100%	x
HRA		x	x	x	x
Employees Compensation Act (EC)	x				
ESI		x	x	x	x
PF		x	x	x	x
LEAVE Encashment		x	x	x	x
LWF		x	x	x	x
Professional Tax		x	x	x	x
Bonus		x	x	x	x
Gratuity		x	x	x	x
Union / IR Issue		x	x	x	x
Litigation		x	x	x	x
Mandatory Act	x				x
Expenses Cover under CRS	x				
Duration	NA	1 Year	6 Months -3 Years	3 Years	6 Months
Qualifications of Candidate	NA	ITI Pass, Dip, BE	5th-12th, ITI, Graduate	Only Ongoing Drop-out Graduate	NA

# 04



## CONTRACT MANUFACTURING

Managing Full Manufacturing Processes

BSA Group provides contract manufacturing services to clients throughout the nation.

Contract manufacturing occurs when a business hires another company to produce its products. It enables business people to begin selling their products without obtaining the large amount of capital necessary to build and run a factory.

This system is often used by companies who want to improve their efficiency and increase their profits, especially in the food industry where there are high costs associated with starting up and running a plant from scratch.

## 1. HIGHER QUALITY PRODUCTS

- We have all the tools and experience necessary to create superb products. You'll gain the expertise of a skilled team of engineers as well as advanced manufacturing tools like CNC machines, 3D printers, and precise cutting, drilling, or milling instruments. The end product will be more functional and elegant than the one you could create on your own.

## 2. REDUCED COSTS

- You don't have to invest in manufacturing instruments, operators, product designers, or plant/warehouse maintenance. This keeps overhead costs low, leading to a higher return on investment (ROI).

## 3. RESOURCE SAVINGS

- We save valuable resources in two ways. First, they reduce waste using techniques like lean manufacturing. Less waste means more cost savings and a smaller carbon footprint. They also free up your staff's time. Rather than focusing on manufacturing details, your staff can put all of their efforts into branding, marketing, and other important tasks.

## 4. REDUCE LABOUR

- To manufacture a product on your own, you'd have to hire a large staff of plant managers, engineers, operators, and skilled materials workers. By comparison, we hire and manage our own staff. When you work with a us, you'll gain all of the benefits of a large workforce without having to hire workers, manage payroll, or schedule shifts.

## 5. FASTER TIME TO MARKET

- Because we use the most advanced manufacturing tools and have experience working with them, we can manufacture efficiently. Your unit can get your product to market in as little as a few weeks in some cases.

## 6. SCALABILITY

- We often negotiate competitive prices on bulk raw materials, and this keeps costs low even as production increases. This means that if you start off small (let's say a limited run of 1,000 components), you can immediately scale up production without incurring significantly steeper costs. We also keep a detailed log of your manufacturing preferences and product models so you can quickly scale production up or down.

## 7. END-TO-END OPTIONS

- We also offer end-to-end services, meaning that they handle the entire process from start to finish. We take care of the product design for manufacturing, material purchases, the manufacturing process itself, assembly, packaging, and shipping. Keeping the entire process under one roof reduces costs and complexity.

## 8. INDUSTRY-SPECIFIC SOLUTION

- Experienced contract manufacturers fill in vital knowledge gaps so you can find niche and innovative design solutions within your industry. For example, if you want to create a specialized surgical instrument, you can find a contract manufacturer that has experience making these types of products for the medical industry. We will help you refine the design based on our years of experience in that field.

## 9. ACCURATE COST ESTIMATES AND DEADLINES

- One advantage of hiring us over DIY manufacturing is that you'll know exactly what you should set aside in your budget for the entire process. The manufacturer will give you a detailed cost estimate up-front. You're also less likely to run into unexpected costs or delays, as the manufacturer knows how much the process should cost and how much time each step should take based on past experience.







# 05



## HEALTH & HYGIENE

### Human Waste/Waste Water Management System

BSA is a leading business organization engaged in promoting and developing innovative environment friendly products and services for Human Waste/Waste Water Management System. Our main focus is to deal with the problem of open defecation along with Black & Gray water that takes place every day. Our technology helps in degrading Human Waste and treats Waste Water in the most effective manner. We build/promote/manufacture and supply Bio-Tank — The "Bio-Toilet"

## 1. FOR ENVIRONMENT

- H & H Division is a vital part of BSA Group that is engaged in promoting and developing innovative environmental friendly products and services for Human Waste & Waste Water Management System.

## 2. BIO-TANK

- We build/promote/manufacture and supply BIO-TANK toilets based on The Bio Digester technologies.

## 3. DESIGNED BY DRDO

- Our product, Bio-Tank toilets is most eco-friendly sewage system designed by DRDO.

## 4. CLIENTELE

- Department of Urban Development,
- Department of Drinking Water and sanitation,
- Urban Local Bodies,
- Department of Police Housing Corporation,
- PSUs,
- Department of Tourism, Department of Health,
- Department of Building Construction,
- Department of Housing Development, Department of Prison.



## OUR COMMITMENTS

- Safety on Top Priority – Always
- Documented best practices
- Strategic understanding & Business Planning
- Performance Based management
- Provide safe & secured environment
- Reduction of operating costs
- BSA will be a flexible, responsive and proactive partner to support customer in achieving their organizational goals & objectives
- Applies full strength and breadth of our company's resources to drive success of customer.





CLIENTELE



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BSA CORPORATION LIMITED

## ONE STOP SHOP FOR INTEGRATED FACILITIES MANAGEMENT

FACILITY MANAGEMENT | MANUFACTURING | SKILL DEVELOPMENT | CONTRACT MANUFACTURING | HEALTH & HYGIENE

FACILITY MANAGEMENT DIVISION

CORPORATE OFFICE :

18-20, SUKHWANI FORTUNE, SECOND FLOOR, MORWADI, PIMPRI, PUNE – 411 018

Email : [info@bsagroup.in](mailto:info@bsagroup.in)

WIRING HARNESS DIVISION

CHAKAN PLANT:

PLOT NO. B2/A, CHAKAN INDUSTRIAL AREA, MIDC, PHASE II, SAWARDARI, MAHARASHTRA -410507

